



business development

Land O' Lakes Ag Business Placement

Our mission

is to source and
develop talent for the
cooperative system.

- Assistance with resume composition
- Interview training
- Scheduling interviews



internships
careers



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FAQ

One of the most frequently asked questions when interviewing is, “Do

you have any work experience?”

Co-op Internships are a great way to respond to this question. Internships are as important to employers as they are to students seeking superior careers.

Intern Benefits

- Enhance your resume
- Make yourself more marketable in your field
- Create a detailed training plan and individual project
- Derive practical hands-on industry experience
- Boost sales and technical skills by attending top-of-the-line training
- Build key contacts for the future
- Learn about company culture
- Assure your chosen major and occupation are a fit for you
- Earn possible college credits
- Receive a competitive salary

Intern Opportunities

Agronomy Scouting Freshman, Sophomore Level
Interns will assist with soil sampling, weed and insect identification, scouting techniques, planting test plots, and crop protection and crop nutrient recommendations.

Agronomy Sales and Marketing Junior, Senior Level

Interns will assist with agronomy operations during the planting season and will conduct follow-ups on selected key products with assigned growers. Interns also will accompany growers to examine field plots and will be responsible for recording agronomic crop information about plots, taking digital photos, raising field signs and preparing reports for each selected key product.

Internships Include:

- Orientation session meals, accommodations and social event
- Extensive practical training (sales, product and complaint handling)
- Wrap-up session (meals, accommodations, fun event with supervisor)

Becoming an Intern

If you are interested in becoming an intern, contact the Recruiting Specialist in your area. He/she will be in contact with you to discuss your needs.

To View or Apply for our Positions

1. Visit www.landolakesinc.com
2. Select Career Opportunities
3. Select Ag Business Careers
4. Click **“Select Here for Career Info”** button



Careers

Full-time Opportunities

In addition to providing internship opportunities, Land O'Lakes Ag Business Placement works closely with local cooperative members to carefully match the right person with the right position. Our full-time opportunities include, but are not limited to:

Agronomy and Feed Sales

Develop and support marketing strategy, sales and services of nutrients, and products to improve producer's production efficiency and profitability. Apply advanced technologies for profitable, efficient and environmentally sound agriculture.

Application and Operations Positions

Work directly with agricultural retail professionals to scout fields, as well as deliver and apply crop protection products and crop nutrients to grower fields. Candidates should be willing to adapt to changing techniques, as well as seasonal variations in work load responsibilities.

Management and CEO Placements

Promote, direct and coordinate operations in a manner which optimizes the location's market share and savings, improves efficiency, and helps achieve the organization's mission and goals.

Other Offerings

Contact Ag Business Placement 1-800-328-9680 ext. 1789 to learn more about other exciting Ag Business Placement offerings, including:

- Campus ambassador program
- Campus referral program
- Interview tips
- Information sessions
- Resume building tips